

JBA is an IT service provider with over 20 years of experience enabling clients to achieve their business goals

Why JBA

JBA is an international company with a vast pool of skilled IT employees specializing in business domain, technology and project management. We offer a wide spectrum of IT services within a low cost structure without sacrificing quality.



Our Essential Difference

At JBA, our strength lies in our ability to execute or augment our clients' IT projects with good understanding of their business objectives. Our advanced processes and procedures enable our clients to monitor the quality of the work product and track the performance of the delivery team through statistical metrics.

Background

- Financially stable and in business for over 20 years
- Based in Los Angeles with offices in the Mid-West and Bangalore
- Company of 325 plus consultants
- Executive Team and Management Staff all come from the Big 4 (E&Y, KPMG)
- Personnel comes from top tier IT companies such as Ernst and Young, CapGemini, KPMG, Accenture and IBM
- Clients include Zurich Financial Services, Farmers, Mercury, William O'Neil, 21st Century, Accenture, CapGemini and E&Y
- State of the art Offshore facility that is solely owned by JBA
- Known for our successful project execution
- Core values are integrity, quality, delivery and respect
- Our motto is: "Big 4 quality at exceptional competitive rates".
- Referrals drive our business

We are a systems integration company with the following core competencies

- Strategic Planning and Roadmap Development
- Custom Application Development
- Application and Product Upgrades
- Application and Product Testing
- Legacy Production Support and Enhancements



- Offshoring and Outsourcing Development and Testing
- Business Process Offshoring (BPO)/Knowledge Process Offshoring (KPO)
- Business Intelligence and Advanced Analytics
- Program Management and Project Management
- Program Assessment/Audit Review

Our approach is tailored for each individual opportunity and typically includes:

- Current State Assessment (Business Focus)
- Requirements Gathering (Business Focus)
- Future State Architecture (Process, Technology and Cost)
- Analysis and Design
- Custom Development or Package Upgrades
- Testing (IT and User)
- Implementation
- Production Support
- Program and Project Management

JBA has been privileged to serve at some of the world’s most well known companies

JBA’s clients span several industries demonstrating the breadth of IT knowledge and business experience that differentiate our consultants.

Financial Services	Insurance	Entertainment
Alltel Information Services	21 st Century Insurance	NBC
William O’Neil & Co.	Zurich Financial /Farmers Ins	SONY
Fidelity Information Services	Mercury Insurance	Warner Music and Studios
Citigroup	AIG	Disney World
Bank of the West	SunAmerica	MGM
Bank of America	Nationwide	Automotive
Professional Services	AAA Mid-Atlantic	Toyota Motor Corporation
Accenture	Aerospace	Honda Motors
Capgemini	Hughes Aircraft	Nissan Motors
IBM	Lockheed	Isuzu



JBA has expanded its capabilities through offshore development and is committed to meeting our client’s strictest security requirements



- Established in December, 2003
- 100% Subsidiary of JBA International
- Registered with Software Technology Parks of India
- Complete Software Development Center in Bangalore
- Over 120 Employees Actively on Projects Offshore

- Enhanced physical access control
 - Separate and electronically locked team areas
 - Security guards at entry/exit points with movement logs
- Enhanced network security
 - Physically and logically segregated network, starting with the firewall and extending to all servers and desktops used for client work
 - Intrusion Protection System at a central level is in place
 - Additional network and desktop level Host Intrusion Detection system to be implemented in October
 - Vulnerability assessments done periodically
 - Dedicated 2 MBps comms link between JBAI Bangalore and the client
 - Internet access blocked with the exception of a controlled white list
 - Segregated server for domain control functions
 - Change management procedures implemented
- Enhanced data security
 - Laptop usage not permitted
 - Controlled and dedicated PC desktop environment builds with daily updates and periodic vulnerability assessments
 - Controlled user access and execution rights
 - Defined procedures and protocols in place to add / remove new users or PCs to and from the network
 - File servers, printers and backup systems removed from the local client network (all data stored on secure servers)
 - All CD drives and USB ports disabled
 - Client-controlled access to each application, environment or folder defined for each JBA team member
 - VPN or terminal server access into the Client network
 - Data encryption controls using encryption software
 - Data erasure controls for PCs removed from the network
 - JBA corporate file shares removed, and corporate email access removed

Offshore security is a top priority at JBA

JBAI’s offshore security far exceeds ISO 27001 controls already in place

Tremendous Cost Savings and Superior Quality

With offices in the U.S. and overseas, JBA's global delivery model can provide you the flexibility to execute any project—whether it be onsite, offshore or a combination— at the best possible value.

Designed to work

From enhancing your capabilities with staff to full-scale software development, JBA prides itself in providing the right team of people to meet your specific IT needs. For project based work, JBA relies on a rapid application development methodology, mapping out the entire project before it begins and identifying goals, timelines and possible trouble spots before they happen. For staff augmentation, our consultants are trained to acclimate themselves to your environment and methodologies and work side by side with your staff.

Partnering with JBA means:

- **Scalability**
With our vast pool of expert talent to choose from, we can quickly scale to meet your project deadlines
- **Expertise**
Highly skilled, experienced managers, developers, and consultants hit the ground running, employing proven software practices to ensure quality and for delivering immediate results
- **Transparency**
Regular updates keep you informed of our progress every step of the way and ensure a solution perfectly matched to your needs
- **Control**
Whether you want to project manage yourself or hand it off to one of our experienced project managers (or perhaps something in between), our methodology allows you to have as much control over the project as you need

Cost Savings without Sacrificing Quality.

JBA makes fiscal sense for both large and mid-sized companies. Through our offshore production facilities, you have access to a vast pool of educated, technical and functional experts in all current and legacy technologies. At the same time, our U.S. facility provides you with IT consultants having depth and breadth across many industries. With our adherence to software quality management standards and best software practices, as well as our rigorous testing methodology, you can be sure that your software development efforts will experience no sacrifice in quality.



JBA qualifies as a diverse supplier through its certification from the Women’s Business Enterprise National Council (WBENC)

Industries have recognized the value of diversity in both its employees and suppliers**

In 2007 inclusive diverse suppliers made up **29.2%** of our total sourced spend compared to 25.6% in 2006



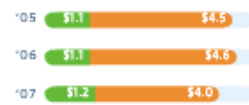
Inclusive Diverse Suppliers Spend As Percentage Of Total Sourced Spend



Targeted Diverse Suppliers Spend¹ (in millions)



Targeted Diverse Suppliers Spend As Percentage of Total Sourced Spend



■ Total Sourced Spend¹ (in billions)
■ Inclusive Diverse Suppliers Spend² (in billions)

■ 2005
■ 2006
■ 2007

Supplier Diversity

Reflecting Diversity In Our Supplier Base



Chevron's Supplier Diversity/Small Business program promotes an inclusive business environment for the benefit of the company and its suppliers. The program works with value-added small, minority and women-owned businesses to develop innovative, cost-effective solutions that fuel our mutual growth.

Our Supplier Diversity/Small Business Program consists of:

- **Utilization** - integrating strategies to include competitive sourcing opportunities;
- **Training and education** - offering training and support for small, minority and women-owned businesses on how to do business with Chevron;
- **Tracking** - monitoring and reporting our progress towards achieving our supplier diversity/small business targets with emphasis on continuous improvement;
- **Certification** - verifying that businesses meet the criteria of ownership to qualify as a minority, women-owned, small disadvantaged or HubZone certified firm. Certification workshops and training along with partnering with recognized certifying organizations help facilitate the certification process;
- **Outreach** - seeking diverse suppliers through active involvement with small business and minority development organizations and participation in various trade show events.

****sample pages from company's websites**



Woman Business Owner certified by Department of State, Los Angeles County, City of Los Angeles, Public Utility Company Clearing House, and WBENC that is a national certification for Women Owned Business Owners. JBA is capable of receiving Department of Homeland Security Clearance if required.

To find out how we can help fill your needs, contact us:

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